

# FY2025 Third Quarter Results Briefing Session

January 28, 2026

JCR Pharmaceuticals Co., Ltd.

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- The figures in this document are rounded down to the nearest million yen, and percentages are rounded to the nearest whole number. As a result, there may be discrepancies in the total figures.

# FY2025 Third Quarter Financial Results

**Yoh Ito**

Senior Executive Officer

Executive Director, Corporate Strategy Division

Consolidated	FY2024	(Unit : million yen)				Additional Remarks
		Q3 YTD	FY2025		Progress Rate	
			Year-on-year			
			Difference	Ratio		
Net Sales	25,880	30,353	+4,472	+17.3%	76.8%	
Cost of Sales	7,007	6,767	(239)	(3.4)%	72.0%	
Gross Profit	18,873	23,585	+4,712	+25.0%	78.4%	
Selling, General and Administrative Expenses	19,627	23,158	+3,530	+18.0%	78.0%	
SG&A Expenses	9,702	9,786	+83	+0.9%	74.1%	
R&D Expenses	9,925	13,372	+3,447	+34.7%	81.0%	
Operating profit	(754)	427	+1,181	-	-	
Non-operating Income	200	895	+694	+345.6%	-	
Non-operating Expenses	827	611	(216)	(26.1)%	-	
Ordinary profit	(1,380)	711	+2,091	-	-	
Extraordinary Income	1,065	2,091	+1,026	+96.4%	-	
Extraordinary Losses	2	31	+29	-	-	
Profit before Income Taxes	(317)	2,772	+3,089	-	-	
Income Taxes	258	1,028	+769	+297.1%	-	
Profit Attributable to Owners of Parent	(576)	1,744	+2,320	-	-	
Reference: R&D Expenses before Deducting Contribution Amount by Collaborative R&D Destinations	11,121	14,117	+2,996	+26.9%	79.8%	
						YTD: year to date 3

Consolidated	FY2024	FY2025				(Unit: million yen)
		Q3 YTD	Q3 YTD	Year-on-year		
				Difference	Ratio	
<b>GROWJECT™</b>	14,177	<b>13,539</b>		(638)	(4.5)%	76.1%
<b>IZCARGO™*</b>	4,456	<b>5,179</b>		+723	+16.2%	80.9%
<b>TEMCELL™HS Inj.</b>	2,296	<b>2,212</b>		(84)	(3.7)%	81.9%
Treatments for renal anemia	2,595	<b>2,346</b>		(249)	(9.6)%	65.2%
Epoetin Alfa BS Inj. [JCR]	1,250	<b>595</b>		(654)	(52.4)%	54.1%
Darbepoetin Alfa BS Inj. [JCR]	1,345	<b>1,750</b>		+405	+30.1%	70.0%
Agalsidase Beta BS I.V. Infusion [JCR]	1,149	<b>863</b>		(285)	(24.8)%	54.0%
<b>Total Core Products</b>	24,675	<b>24,141</b>		(533)	(2.2)%	75.2%
Income from contractual payment	517	<b>5,249</b>		+4,732	+914.9%	90.5%
Other*	688	<b>961</b>		+273	+39.7%	-
<b>Total Net Sales</b>	25,880	<b>30,353</b>		+4,472	+17.3%	76.8%

## Additional Remarks

- GROWJECT™, IZCARGO™, and TEMCELL™ HS Inj. continued steady performance.
- GROWJECT™ revenue declined due to drug price revisions.
- Sales of the treatments for renal anemia treatments were in line with supply plans to Kissei Pharmaceutical Co., Ltd.
- Sales of Agalsidase Beta BS I.V. Infusion [JCR] were in line with supply plans to Sumitomo Pharma Co., Ltd.
- Licensing revenue primarily consisted of upfront and milestone payments.
- Other income increased due to higher sales from the NPS program.

\* Sales of IZCARGO™ related to NPS is included in Other.

	Net Sales (Unit: million yen)	Operating Profit (Unit: million yen)	Ordinary Profit (Unit: million yen)	Profit Attributable to Owners of Parent (Unit: million yen)	Earnings Per Share (Unit: yen)
Previously announced forecasts	37,800	2,600	2,400	3,000	24.22
Revised forecasts	<b>39,500</b>	<b>400</b>	<b>400</b>	<b>1,600</b>	<b>13.12</b>
Change	1,700	(2,200)	(2,000)	(1,400)	-
Change (%)	4.5%	(84.6)%	(83.3)%	(46.7)%	-
Actual Results of the previous fiscal year	33,072	(6,650)	(7,477)	(4,759)	(38.43)

## Additional Remarks

**Net Sales:** revised upward by 1,700 million yen, reflecting stronger-than-expected sales of renal anemia and treatment for fabry disease

**Operating profit:** revised downward by 2,200 million yen due to higher COGS and SG&A

- ✓ COGS: +1,200 million yen, from the previous forecast, driven by higher sales and changes in the product mix
- ✓ SG&A: +1,200 million yen, as depreciation prior to subsidy confirmation for the Kobe Science Park Center (API Plant) was recognized and higher Q3 spending was factored in
- ✓ R&D: +1,500 million yen, following an upfront payment for the exclusive license for givinostat in Q3

(Unit: million yen)

	Previously announced forecasts	Revised forecasts	Change	Change(%)	Reference: FY2024 Results
<b>GROWJECT™</b>	17,800	17,800	—	—	18,098
<b>IZCARGO™*</b>	6,400	6,400	—	—	5,718
<b>TEMCELL™HS Inj.</b>	2,700	2,700	—	—	2,904
<b>Treatments for renal anemia</b>	3,100	3,600	500	16.1%	3,784
<b>Epoetin Alfa BS Inj. [JCR]</b>	800	1,100	300	37.5%	1,690
<b>Darbepoetin Alfa BS Inj. [JCR]</b>	2,300	2,500	200	8.7%	2,093
<b>Agalsidase Beta BS I.V. Infusion [JCR]</b>	1,100	1,600	500	45.5%	1,149
<b>Total Core Products</b>	31,100	32,100	1,000	3.2%	31,655
<b>Income from contractual payment</b>	5,500	5,800	300	5.5%	517
<b>Other*</b>	1,200	1,600	400	33.3%	898
<b>Total Net Sales</b>	37,800	39,500	1,700	4.5%	33,072

\* Sales of IZCARGO™ related to NPS is included in Other.

- **Development and Commercialization of Givinostat for DMD**
  - Exclusive licensing agreement (Japan)
- **Strategic collaboration for the treatment of rare diseases**
  - Enhancing both companies' portfolios
  - Exploring joint opportunities across JCR's R&D pipeline and platform technologies

## 1 Distinct mechanism of action from other DMD therapies

- HDAC inhibitor with mutation-agnostic mechanism of action

## 2 Regulatory approvals outside Japan

- Approved in major markets, including the US and the EU<sup>1</sup>
- Clinical evidence demonstrated in placebo-controlled study

## 3 Synergy with our core strengths

- Extensive expertise in rare disease drug development
- Robust network with clinicians treating patients with DMD
  - >60% coverage of DMD-treating institutions with existing products (internal data)

## 4 Strong commercial potential in Japan

- ~3,500 individuals in Japan diagnosed with DMD<sup>2</sup>
  - Over 1,000 individuals: Ambulatory,  $\geq 6$  years of age<sup>3</sup>
  - Over 3,000 individuals:  $\geq 6$  years of age<sup>3</sup>

DMD, duchenne muscular dystrophy

1. US: Approved for patients with DMD aged 6 years and older, EU: Conditionally approved for ambulatory DMD patients aged 6 years and older and already being treated with corticosteroids

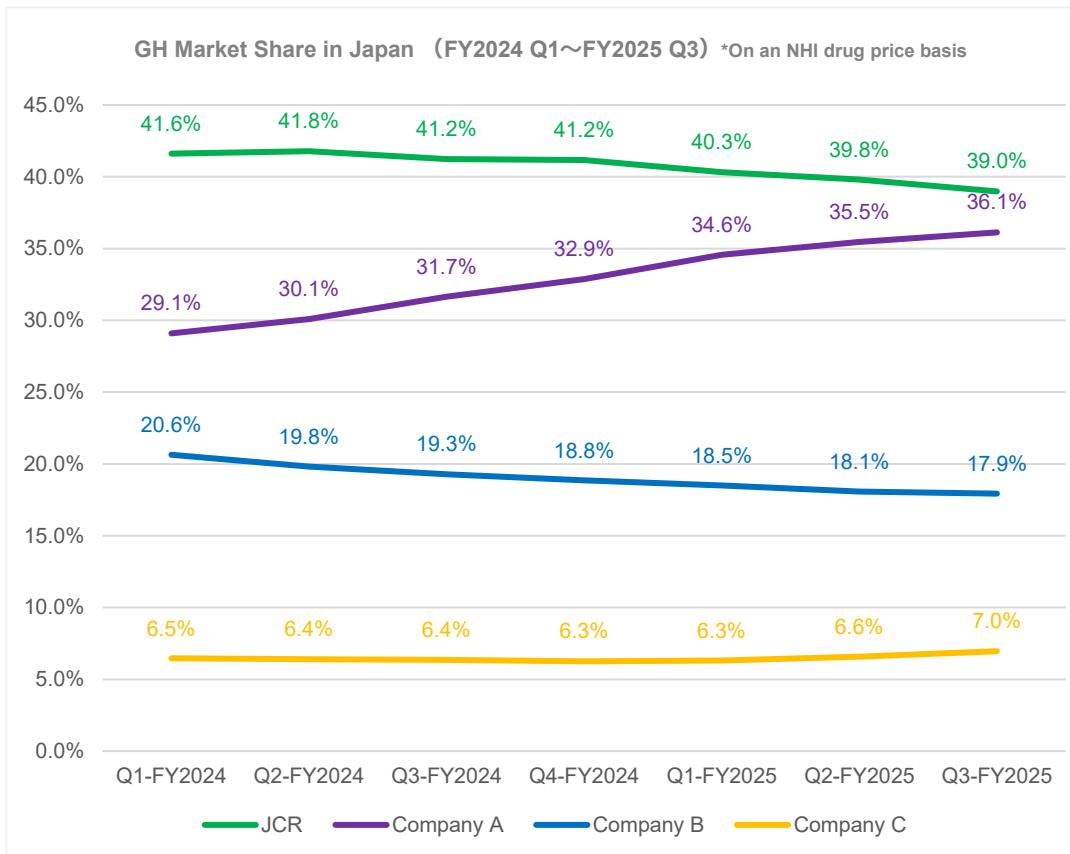
2. Kawai M. *No To Hattatsu*. (Japanese) 2013;45(Suppl.):S324 3. Company estimates based on Remudy (Registry of Muscular Dystrophy) and Nakamura H et al. *Orphanet J Rare Dis*. 2013;8:60

Code	Indication	Status				Milestones/Comments
		Preclinical	Phase 1	Phase 2	Phase 3	
JR-141	MPS II (Hunter syndrome)	Global Ph3				<ul style="list-style-type: none"> <li>On track for ~FY2027: Approval in US, EU, Brazil</li> </ul>
JR-142	Pediatric GHD	Ph3 (Japan)				<ul style="list-style-type: none"> <li>Patient recruitment on track</li> </ul>
JR-171	MPS I (Hurler syndrome etc.)	Global Ph1/2 completed				<ul style="list-style-type: none"> <li>Partnering activities ongoing</li> </ul>
JR-441	MPS IIIA (Sanfilippo syndrome type A)	Ph1/2 (Germany)				<ul style="list-style-type: none"> <li>Ph1/2: Achieved 1-year clinical data for the initially planned dose groups</li> </ul>
		Ph1 (Japan)				<ul style="list-style-type: none"> <li>Ph1: Patient enrollment completed</li> <li>Actively pursuing early approval in Japan</li> </ul>
JR-446	MPS IIIB (Sanfilippo syndrome type B)	Ph1/2 (Japan)				<ul style="list-style-type: none"> <li>Recruitment of first cohort completed</li> <li>Actively pursuing early approval in Japan</li> <li>Partnered with MEDIPAL HOLDINGS</li> </ul>
JR-471	Fucosidosis					<ul style="list-style-type: none"> <li>Commencement of natural history study</li> <li>Partnered with MEDIPAL HOLDINGS</li> </ul>
JR-479	GM2 gangliosidosis (Tay-Sachs disease, Sandhoff disease)					<ul style="list-style-type: none"> <li>Partnered with MEDIPAL HOLDINGS</li> </ul>
Givinostat	Duchenne muscular dystrophy	Approved in major markets, including the US and the EU				<ul style="list-style-type: none"> <li>Under discussions with PMDA toward domestic approval by 2028</li> </ul>

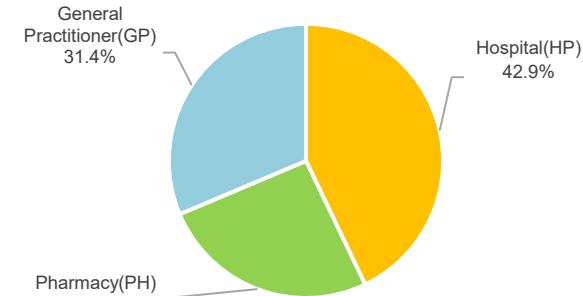


Life is Rare

# Appendix



## ■ Human Growth Hormone Market in Japan



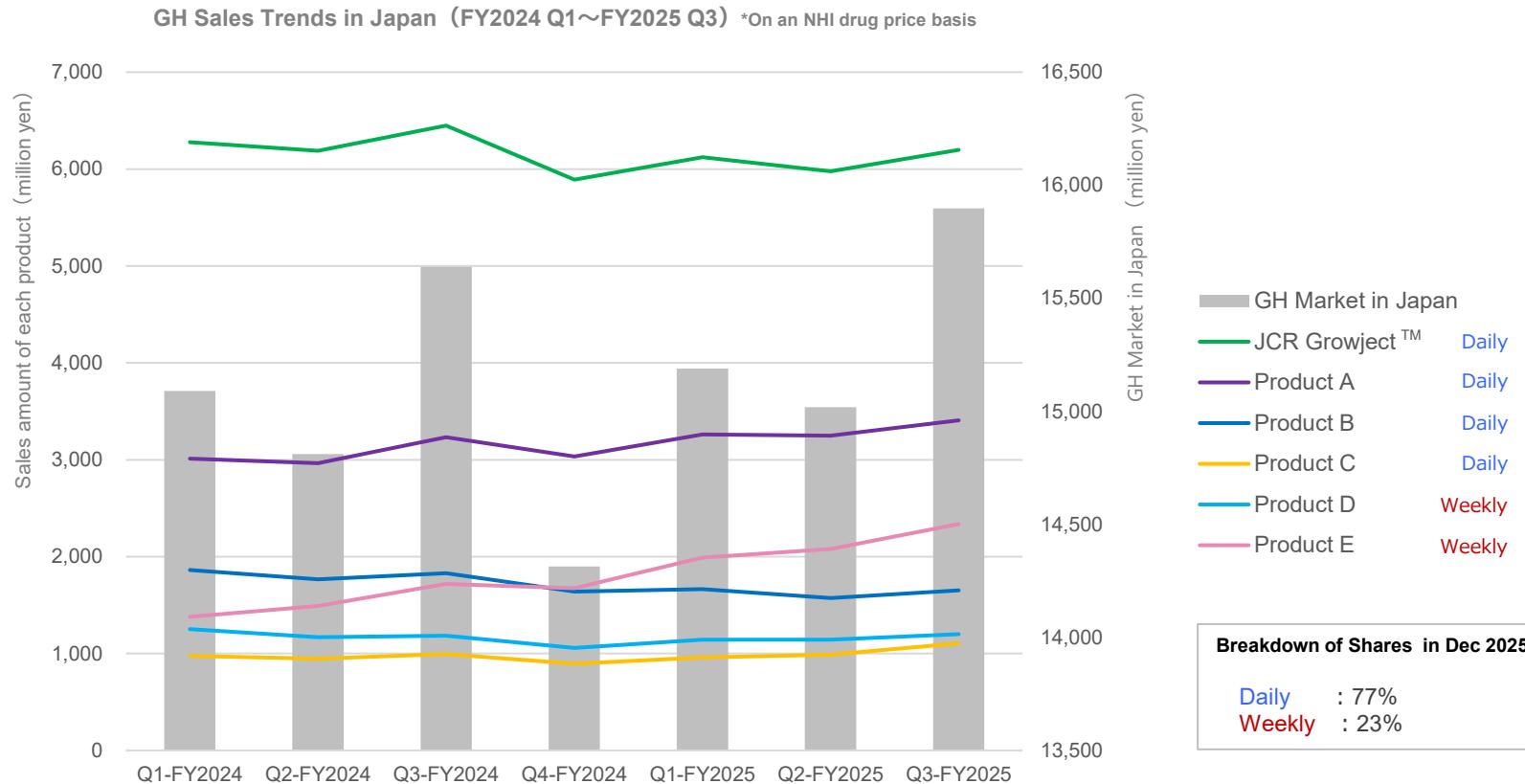
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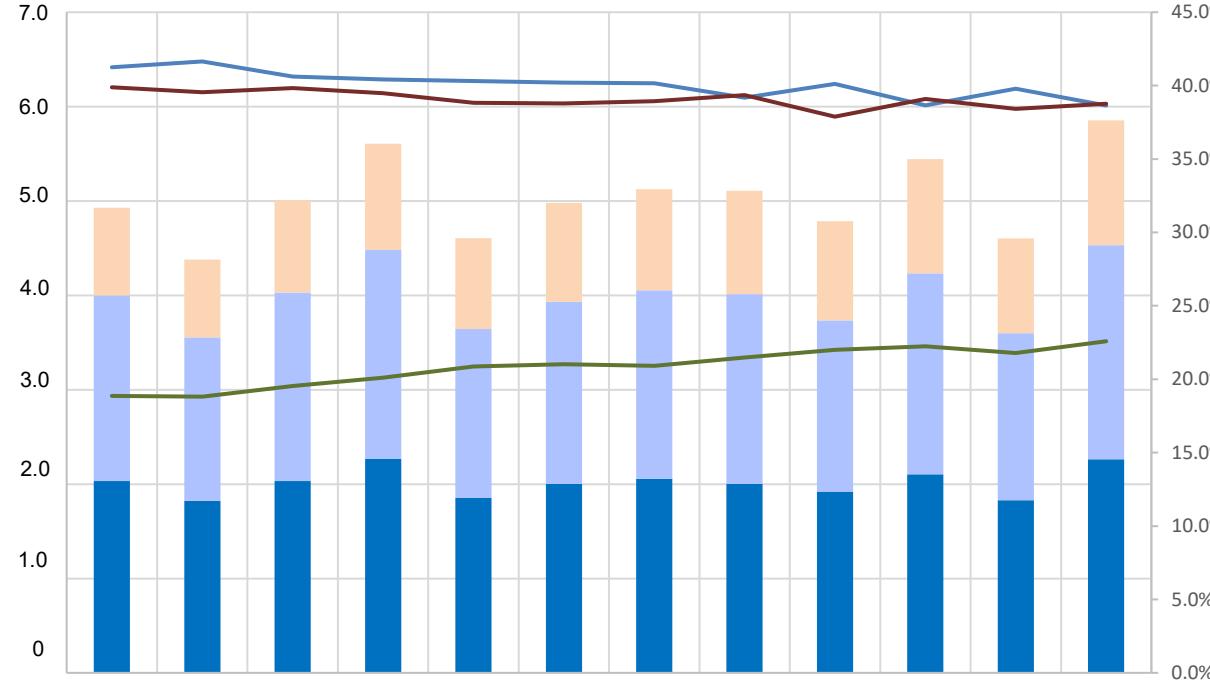
## ■ GROWJECT™ Market Share by buyer

	Dec 2025	Sales Change FY2025 Q3 (vs. FY2024 Q3) *On an NHI drug price basis
HP Market	31.9%	-162 million yen
PH Market	28.0%	-21 million yen
GP Market	56.9%	-68 million yen

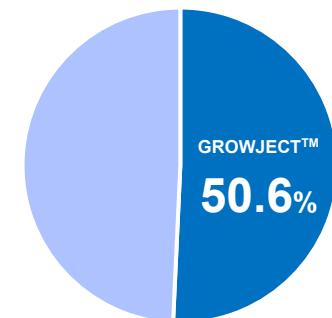
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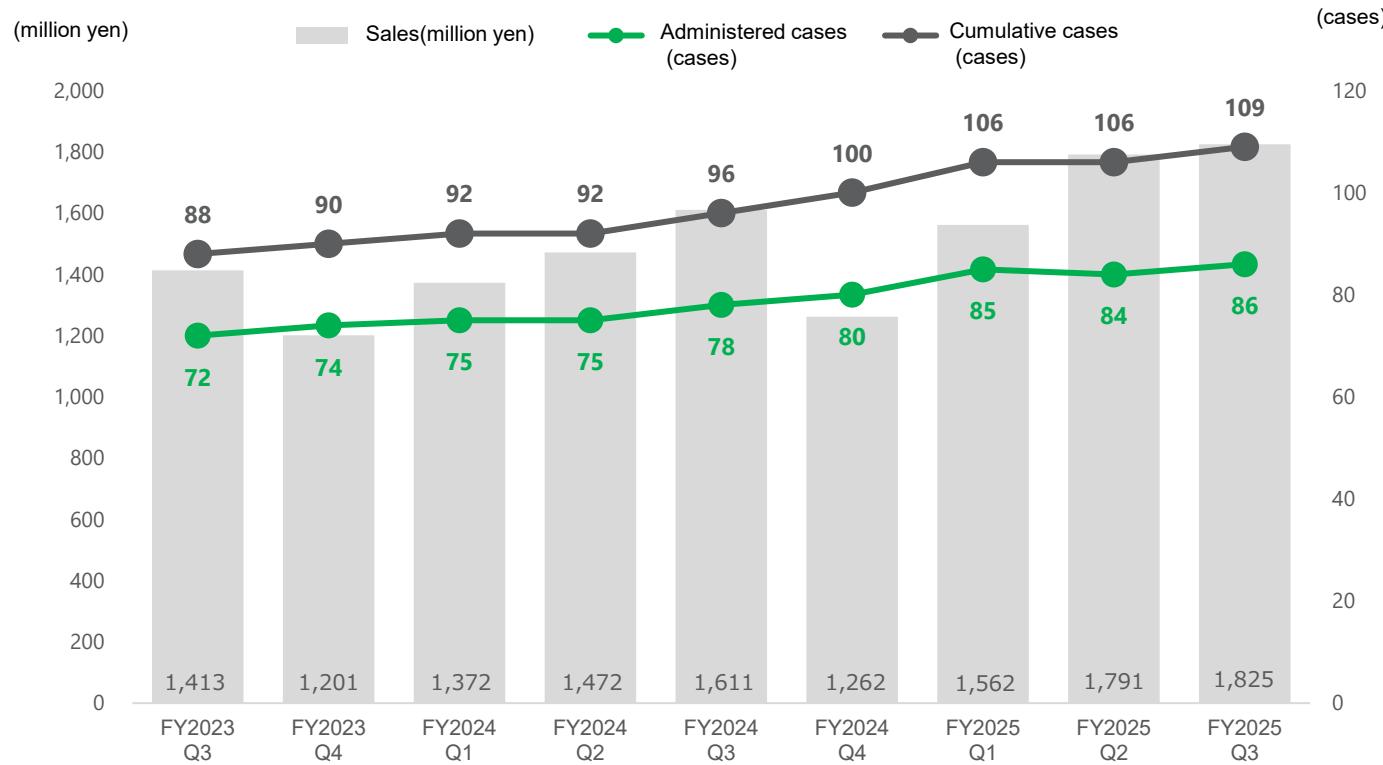


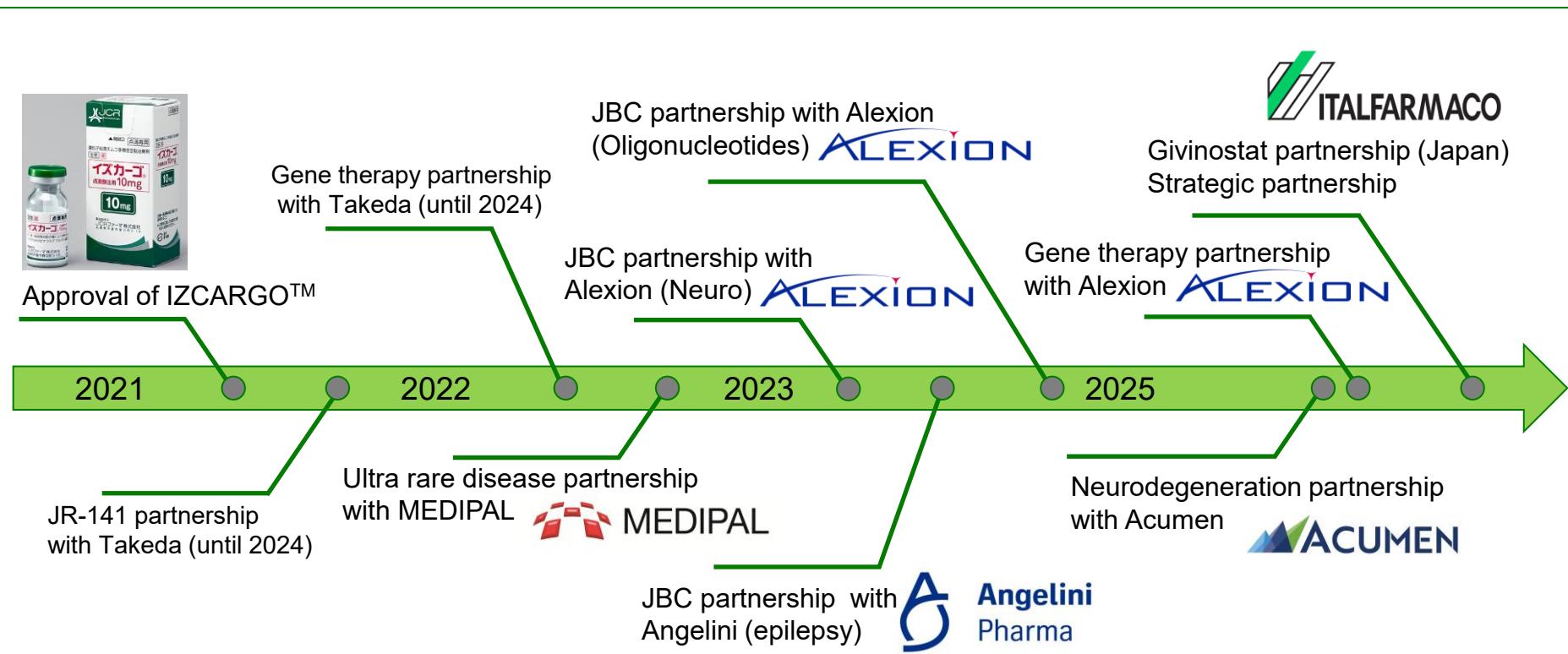
(billion yen)



Daily Shares  
FY2025 JAN~FY2025 DEC









## Italfarmaco S.p.A

- Private global pharmaceutical company founded in 1938 (Milan, Italy)
- Development, manufacturing, marketing and sales of branded prescription & non-prescription products
- Proven success in many therapeutic areas including immuno-oncology, neurology, and cardiovascular disease
- Rare disease unit includes programs muscular dystrophy, ALS and polycythaemia vera



Employees  
>4000



Business  
>90 countries



Manufacturing  
6 sites



R&D dept.  
>300

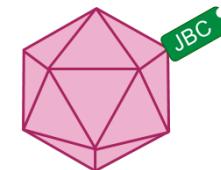
July 2025

## License agreement with Alexion for JUST-AAV capsids



- Alexion may use the licensed capsids, which are part of the JUST-AAV platform, in **up to five of Alexion's genomic medicine programs**
- **Milestone payments of up to USD 825 million**
  - Research and development : Up to USD 225 million
  - Commercial : Up to USD 600 million

### JUST-AAV



AAV with directionality to target tissues/organs  
and reduced migration to specific tissues/organs

AAV: Adeno-Associated Virus

JBC: J-Brain Cargo™

The third partnership with Alexion, following research collaborations involving neurodegenerative disease and oligonucleotide therapeutics

July 2025

## Joint collaboration, option and license agreement on J-Brain Cargo™ with Acumen



- To develop blood-brain barrier-penetrating treatment for Alzheimer's disease**
  - Combines JCR's J-Brain Cargo™ with Acumen's A<sub>β</sub>O-selective antibodies
  - Up to two Alzheimer's disease drug candidates eligible for J-Brain Cargo™
  - Regarding one of the candidates, sabirnetug, the Phase II clinical study is ongoing by Acumen
- Milestone payments of up to USD 555 million**
  - Research and development : Up to USD 40 million
  - Commercial : Up to USD 515 million

A<sub>β</sub>O: amyloid beta oligomer  
Toxic soluble protein, which is a key pathological driver in the onset and progression of Alzheimer's disease

Tackling Alzheimer's disease, one of the most complex healthcare challenges, using our proprietary blood-brain barrier-penetrating technology

## Regenerative CDMO Subsidy

- Subsidy program by the Ministry of Economy, Trade and Industry
- Supports the development of domestic CDMO facilities and talent related to regenerative, cell, and gene therapies

Steadily built expertise in  
regenerative medicine

Long-term product supply  
experiences with  
TEMCELL™ HS Inj.

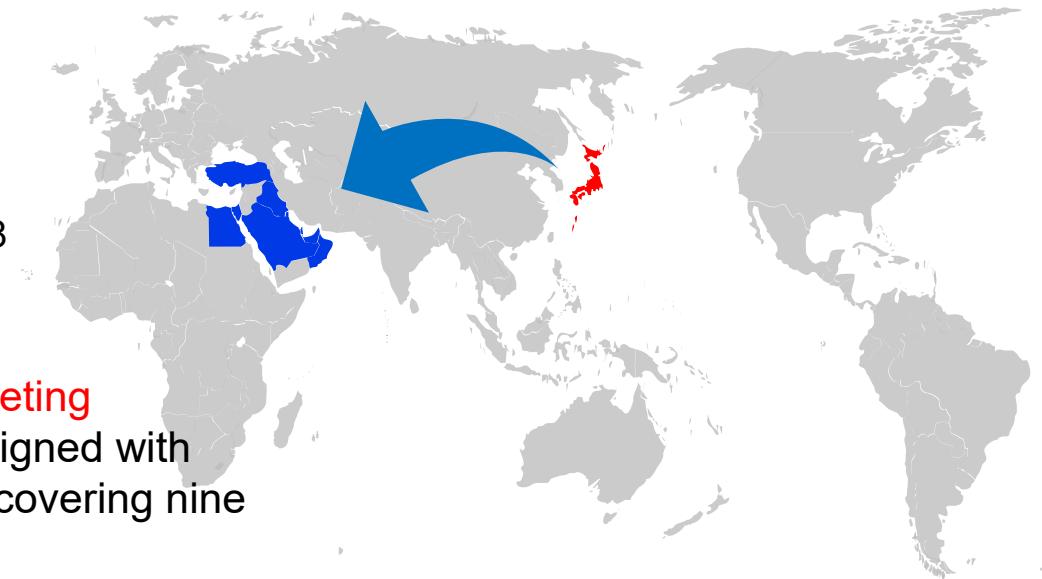
Our own platform  
technology for  
gene therapy

**To realize unique value that only JCR can provide,  
we are moving forward with investments  
in our biomanufacturing facilities**

## Agalsidase Beta BS I.V. Infusion [JCR]

- Biosimilar therapeutic for Fabry disease
- Commercially available in Japan since 2018

An exclusive licensing agreement for marketing authorization and commercialization was signed with Menagen Pharmaceutical Industries LLC, covering nine MENAT markets \*



Menagen will file local applications in the licensed territories across the MENAT markets, leveraging the product's Japanese approval

\* The Kingdom of Saudi Arabia, United Arab Emirates, the Sultanate of Oman, the State of Kuwait, the State of Qatar, the Kingdom of Bahrain, the Republic of Turkey, the Republic of Iraq, and the Arab Republic of Egypt

## 1 INN: Givinostat (Brand name: Duvyzat)

- Histone deacetylase (HDAC) inhibitor
- Oral, non-steroidal therapy (twice daily dosing)

## 2 Overseas indication

- DMD patients  $\geq 6$  years of age  
(EU: Ambulatory patients  $\geq 6$  years on concomitant steroid therapy)

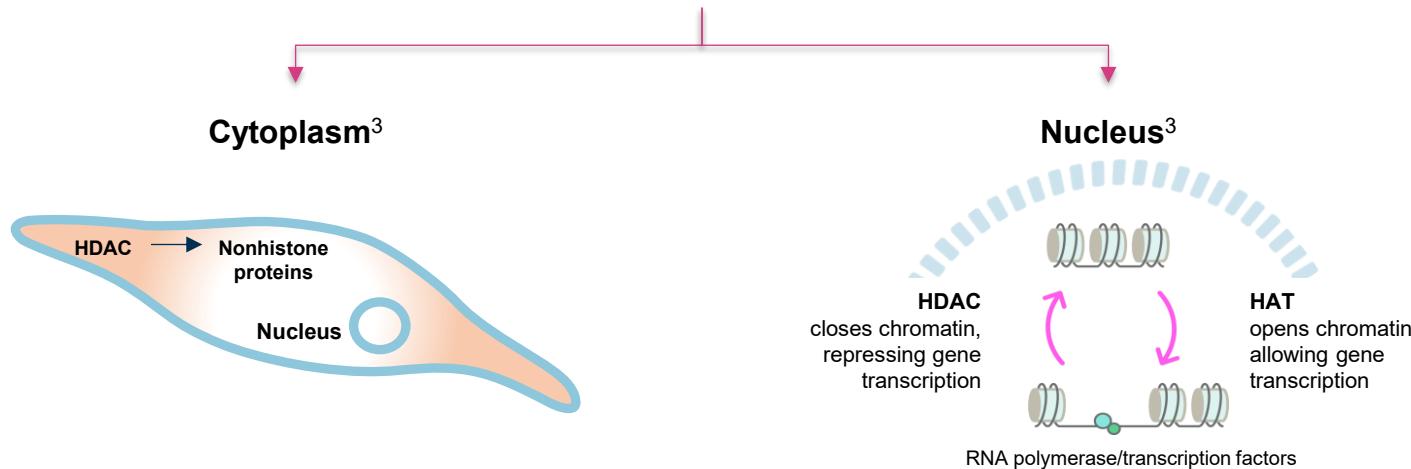
## 3 Approval status

- US: Approved (Mar 2024)
- EU: Conditional approval (Jun 2025)
- Approved in several other countries, including the UK
- Not approved in Japan

## 4 Key features

- Multiple epigenetic disease-modifying effects, enabling mutation-agnostic use in DMD
- Add-on use with steroid therapy

HDACs help mediate muscle homeostasis via  
cytoplasmic and nuclear activity<sup>1,2</sup>



HDACs regulate cellular homeostasis by acting on both histone and non-histone proteins<sup>4</sup>

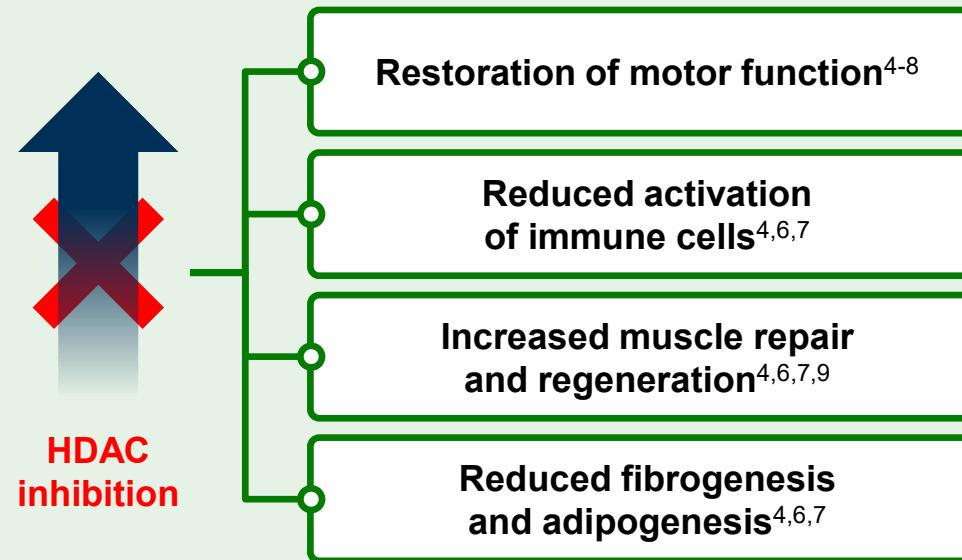
- Reduces transcriptional accessibility<sup>5</sup>
- Regulates protein stability and localization, transcription factors, hormone receptors, mitochondrial proteins, enzymatic activity, mRNA stability<sup>4</sup>

<sup>\*</sup>HDAC and HAT work in balance to regulate the expression of muscle repair factors.

HAT, histone acetyltransferase; HDAC, histone deacetylase; mRNA, messenger ribonucleic acid; RNA, ribonucleic acid.

1. Consalvi S, et al. *Mol Med*. 2011;17(5-6):457-465. 2. Kodipilli K, et al. *Front Physiol*. 2023;14:1180980. 3. Sandonà M, et al. *Int J Mol Sci*. 2023;24(5):4306. 4. Milazzo G, et al. *Genes*. 2020;11(5):556.

5. Ceccacci E, et al. *Br J Cancer*. 2016;114(6):605-11.

HDAC inhibition Counteracts the Pathological Events in DMD<sup>1,3</sup>

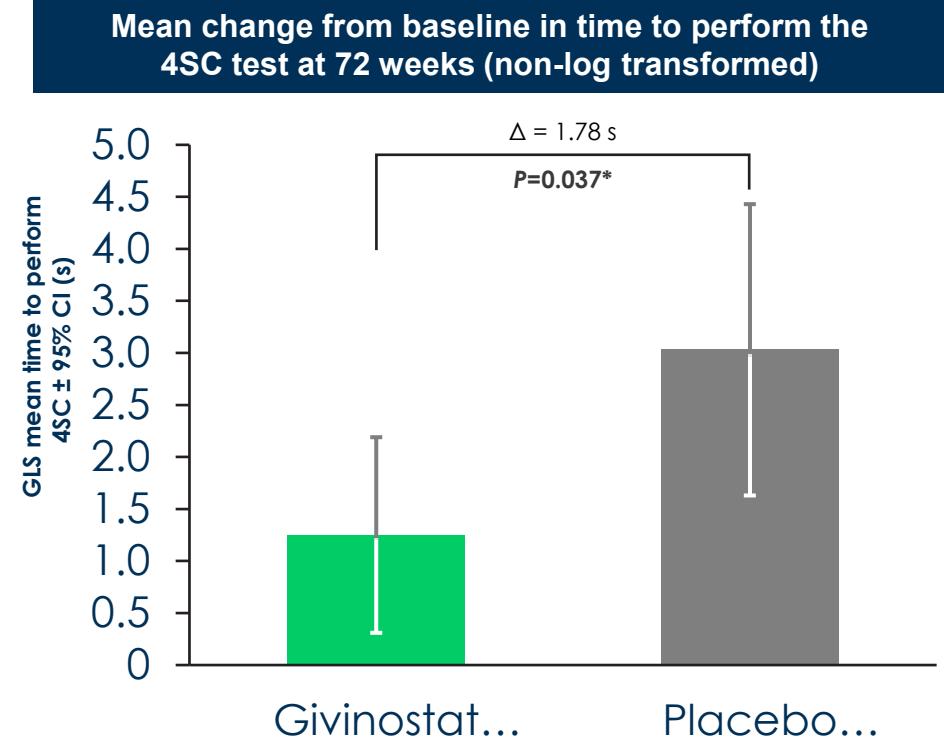
DMD, Duchenne muscular dystrophy; HDAC, histone deacetylase.

1. Consalvi S, et al. *Mol Med*. 2011;17(5–6):457–465. 2. Kodippili K, et al. *Front Physiol*. 2023;14:1180980. 3. Sandonà M, et al. *Int J Mol Sci*. 2023;24(5):4306. 4. Wilson DGS, et al. *Commun Biol*. 2022;5(1):1022.

5. Campbell KP, et al. *Nature*. 1989;338(6212):259–262. 6. Guiraud S, et al. *Exp Physiol*. 2015;100(12):1458–1467. 7. Reid AL, et al. *Life*. 2021;11(7):648. 8. Ervasti JM, et al. *J Cell Biol*. 1993;122(4):809–823.

9. Sandonà M et al. *EMBO Rep*. 2020;21(9):e50863.

- At week 72, givinostat plus corticosteroids reduced the decline in time to perform the 4SC test by 1.78 s when compared with placebo plus corticosteroids

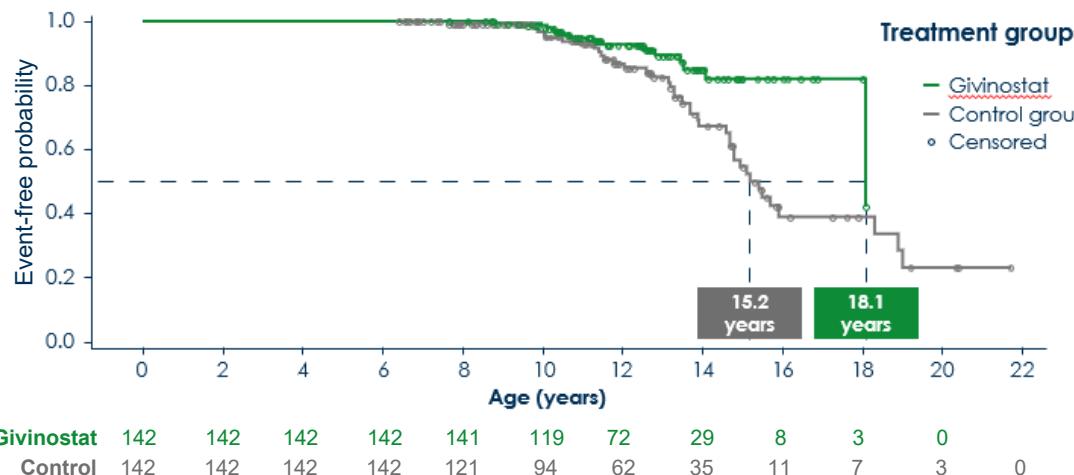


\*Data are means and 95% confidence intervals. The confidence intervals have not been adjusted for multiplicity and should not be used for hypothesis testing. Baseline mean values were 3.39 s and 3.48 s for the givinostat and placebo groups, respectively. All patients were also receiving systemic corticosteroids in a dose and regimen that was to remain unchanged over the follow-up period.

4SC, 4-stair climb; GLS, geometric least squares; s, seconds.

1. Mercuri E et al. *Lancet Neurol.* 2024;23(4):393-403.

- Patients receiving givinostat plus corticosteroids (SoC) preserved their ability to walk for an additional 2.9 years (HR, 0.42; 95% CI, 0.23-0.76;  $P=0.004$ ) compared with patients receiving SoC alone



\*HR and associated 95% CI and  $P$  value are obtained from a Cox proportional hazards model, including the treatment group as an independent classification factor.

HR, hazard ratio; NE, not estimable; SoC, standard of care.

1. McDonald CM, et al. *Ann Clin Transl Neurol*. Published online August 19, 2025.

2. Post hoc analysis comparing with natural history disease studies, using data that including the EPIDYS study

AAV	Adeno-associated virus	アデノ随伴ウイルス
A $\beta$ O	Amyloid beta oligomer	アミロイドベータオリゴマー
BBB	Blood-brain barrier	血液脳関門
CDMO	Contract development and manufacturing organization	医薬品開発製造受託機関
CNS	Central nervous system	中枢神経系
GFP	Green fluorescent protein	緑色蛍光タンパク質
GHD	Growth hormone deficiency	成長ホルモン分泌不全性低身長症
GOI	Gene of interest	ウイルスベクター内に封入する遺伝子配列
i.v.	Intravenous injection	静脈注射
JBC	J-Brain Cargo <sup>TM</sup>	-
MENAT	Middle East, North Africa and Turkey	中東、北アフリカ、トルコ
MPS	Mucopolysaccharidosis	ムコ多糖症
mRNA	messenger RNA	伝令RNA
NPS	Named patient supply	特定の患者への医薬品提供プログラム
Ph I	Phase I	臨床第1相試験
Ph II	Phase II	臨床第2相試験
Ph III	Phase III	臨床第3相試験
R&D	Research and development	研究開発
VG	Viral genome	ウイルスゲノム
YTD	Year to date	年度累計