### **Financial Summary**

January 28, 2011

## Consolidated Financial Results for the Nine Months Ended December 31, 2010 (Q3 FY2010)

(Amounts of less than one million yen are rounded to the nearest million yen.)

# 1. Consolidated Financial Results for the Nine Months Ended December 31, 2010 (April 1, 2010 - Dec. 31, 2010)

#### (1) Consolidated Operating Results (Accumulated Total)

(Percentage shows year-on-year changes)

|                   | Net Sales   |      | Operating Income |        | Ordinary Income |        | Net Income  |        |
|-------------------|-------------|------|------------------|--------|-----------------|--------|-------------|--------|
| Nine Months Ended | Million yen | %    | Million yen      | %      | Million yen     | %      | Million yen | %      |
| Dec 31, 2010      | 10,513      | 1.5  | 1,329            | (12.1) | 1,297           | (17.7) | 788         | (36.6) |
| Dec 31, 2009      | 10,353      | 18.6 | 1,513            | 756.4  | 1,577           | 428.6  | 1,242       | 460.3  |

|                   | Net income Per Share (basic) | Net Income Per Share (diluted) |
|-------------------|------------------------------|--------------------------------|
| Nine Months Ended | Yen                          | Yen                            |
| Dec 31, 2010      | 24.68                        | 24.33                          |
| Dec 31, 2009      | 50.03                        | 44.78                          |

#### (2) Consolidated Financial Position

|               | Total Assets | Net Assets  | Equity Ratio | Net Assets Per Share |
|---------------|--------------|-------------|--------------|----------------------|
| As of         | Million yen  | Million yen | %            | Yen                  |
| Dec. 31, 2010 | 29,902       | 22,542      | 75.1         | 696.11               |
| Mar. 31, 2010 | 29,148       | 20,483      | 70.2         | 700.80               |

Reference: Shareholders' Equity As of Dec. 31, 2010: 22,471 million yen

As of Mar. 31, 2010: 20,462 million yen

#### 2. Dividends

|                    |                 | Dividend Per Share |                 |          |        |  |  |
|--------------------|-----------------|--------------------|-----------------|----------|--------|--|--|
| (Base date)        | 1st quarter end | 2nd quarter end    | 3rd quarter end | Year-end | Annual |  |  |
|                    |                 | Yen                | Yen             | Yen      | Yen    |  |  |
| FY 2009            | _               | 5.00               | _               | 10.00    | 15.00  |  |  |
| FY 2010            | _               | 6.00               | _               |          |        |  |  |
| FY 2010 (Forecast) |                 |                    |                 | 6.00     | 12.00  |  |  |

Note: Revisions to dividend forecasts made during the current quarter: None

#### 3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2011 (April 1, 2010 - March 31, 2011)

(Percentage figures for the fiscal year represent the changes from the previous year)

|                                  | Net Sales   | 3   | Operating  | Income | Ordinary   | Income | Net Inc    | come   | Net Income<br>Per Share |
|----------------------------------|-------------|-----|------------|--------|------------|--------|------------|--------|-------------------------|
|                                  | Million yen | %   | Million ye | n %    | Million ye | en %   | Million ye | en %   | Yen                     |
| Year ending<br>March 31,<br>2011 | 14,600      | 1.5 | 1,530      | (23.8) | 1,470      | (21.0) | 1,000      | (23.2) | 31.22                   |

Note: Revisions to dividend forecasts made during the current quarter: Yes

\* Explanations and other special notes concerning the appropriate use of business performance forecasts

The forward-looking statements such as a result forecasts in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable.

Actual results may differ materially from the forecast depending on various factors.

#### I. Qualitative Information and Financial Statements, etc.

#### **Qualitative Information Concerning the Consolidated Operating Results**

During the nine-month period ended December 31, 2010, in May 2010 the Company launched **Epoetin Alfa BS Inj. JCR** in Japan, a drug co-developed with Kissei Pharmaceutical Co., Ltd. for treatment of renal anemia in dialysis patients. In July 2010, the Company terminated the co-marketing agreement on human growth hormone, **Growject®**, with Dainippon Sumitomo Pharma, Co., Ltd. (DSP), and **Growject®** business was transferred from DSP to the Company. As a consolidation of such business, the Company has taken in 43 seconded employees from DSP to strengthen and streamline the marketing activities of **Growject®**.

As a result, the consolidated sales of the Company during the nine-month period ended December 31, 2010, increased 1.5 % (159 million yen) year-on-year to 10,513 million yen.

In terms of sales in pharmaceutical business, the sales volume of **Growject®** increased 3.7% year-on-year, however, sales of **Growject®** fell 3.2% (290 million yen) year-on-year to 6,291 million yen due to NHI price reduction implemented in April 2010 and deduction of commission fee payable to dealerships from the sales. Sales of bulk substance of anticancer drug and urine derived products declined compared to the previous year. On the other hand, sales of **Epoetin Alfa BS Inj. JCR** contributed to the overall growth. As a result, sales of final products including **Growject®** increased 5.7% (510 million yen) year-on-year. The license revenue decreased 36.4% (400 million yen) compared to the previous year when the initial payment from GlaxoSmithKline Group was recorded. As a result, sales of pharmaceutical business increased 1.1% (110 million yen) year-on-year to 10,220 million yen.

Sales in the medical devices and laboratory equipment business increased 20.2% (49 million yen) year-on-year to 292 million yen.

In terms of profit and loss, although the research and development expenses reduced 22.1% (380 million yen) year-on-year, decrease in license revenue and increase in tax payment were largely attributed to the Company, resulting in its operating income of 1,329 million yen, (a decrease of 12.1% year-on-year), ordinary income of 1,297 million yen (a decrease of 17.7% year-on-year) and net income of 788 million yen (a decrease of 36.6% year-on-year).

As described in the above, the consolidated sales of the Company increased compared to the same period of the previous year, meanwhile the operating income, ordinary income and net income decreased compared to one year earlier. However, as the incomes excelled the consolidated forecast made at the beginning of this fiscal year, the consolidated forecast for the Fiscal Year Ending March 31, 2011 was revised.

## Net Sales by business segments are as shown below.

|                      | Nine-month period of previous |                                       | Nine-month pe |                  |              |
|----------------------|-------------------------------|---------------------------------------|---------------|------------------|--------------|
|                      | fiscal                        | year                                  | fiscal year   |                  | Change       |
| Business segment     | (Apr. 1, 2009 –               | 2009 – Dec. 31, 2009) (Apr. 1, 2010 – |               | - Dec. 31, 2010) |              |
|                      | Thousand yen                  | Component                             | Thousand yen  | Component        | Thousand yen |
|                      | Thousand yen                  | ratio %                               | Thousand yen  | ratio %          |              |
| Pharmaceuticals      | 10,110,660                    | 97.7                                  | 10,220,934    | 97.2             | 110,273      |
| Medical devices and  | 243,170                       | 2.3                                   | 292,204       | 2.8              | 49,033       |
| laboratory equipment | 243,170                       | 2.3                                   | 292,204       | 2.8              | 49,033       |
| Total                | 10,353,831                    | 100.0                                 | 10,513,139    | 100.0            | 159,307      |

## III. Consolidated Quarterly Financial Statements

# (1) Quarterly Consolidated Balance Sheets

|                                     |                         | Yen in thousands     |
|-------------------------------------|-------------------------|----------------------|
|                                     | As of December 31, 2010 | As of March, 31 2010 |
| Assets                              |                         |                      |
| Current assets                      |                         |                      |
| Cash and deposits                   | 1,712,628               | 1,901,996            |
| Notes and accounts receivable-trade | 4,447,232               | 3,043,201            |
| Short-term investment securities    | 1,890,896               | 4,333,929            |
| Merchandise and finished goods      | 1,189,531               | 1,807,461            |
| Work in process                     | 1,062,447               | 1,133,298            |
| Raw materials and supplies          | 2,492,717               | 1,156,600            |
| Other                               | 1,129,911               | 1,579,429            |
| Allowance for doubtful accounts     | (6,962)                 | (4,944)              |
| <b>Total current assets</b>         | 13,918,404              | 14,950,973           |
| Noncurrent assets                   |                         |                      |
| Property, plant and equipment       |                         |                      |
| Buildings and structures, net       | 3,565,584               | 3,027,395            |
| Land                                | 3,604,920               | 3,604,920            |
| Other, net                          | 3,190,848               | 2,279,383            |
| Total property, plant and equipment | 10,361,352              | 8,911,699            |
| Intangible assets                   | 127,379                 | 118,883              |
| Investments and other assets        |                         |                      |
| Investment securities               | 4,398,935               | 4,522,796            |
| Other                               | 1,268,992               | 816,388              |
| Allowance for doubtful accounts     | (172,539)               | (172,539)            |
| Total investments and other assets  | 5,495,388               | 5,166,645            |
| Total noncurrent assets             | 15,984,120              | 14,197,229           |
| Total assets                        | 29,902,524              | 29,148,202           |
| Liabilities                         |                         |                      |
| Current liabilities                 |                         |                      |
| Notes and accounts payable-trade    | 1,322,086               | 914,855              |
| Short-term loans payable            | 1,759,000               | 1,782,800            |
| Income taxes payable                | 176,709                 | 553,220              |
| Provision for bonuses               | 175,890                 | 225,679              |
| Provision for directors' bonuses    | 52,125                  | 74,500               |
| Other                               | 1,583,383               | 1,811,057            |
| Total current liabilities           | 5,069,196               | 5,362,113            |
| Noncurrent liabilities              |                         |                      |
| Bonds payable                       | <u> </u>                | 2,000,000            |
| Long-term loans payable             | 675,200                 | 634,800              |
| Provision for retirement benefits   | 49,380                  | 51,913               |
| Other                               | 1,565,981               | 615,604              |
| Total noncurrent liabilities        | 2,290,561               | 3,302,318            |
| Total liabilities                   | 7,359,757               | 8,664,431            |

(Continued) Yen in thousands

| (Continued)   |                         | Ten in thousands     |
|---|-------------------------|----------------------|
|   | As of December 31, 2010 | As of March, 31 2010 |
| Net assets  |                         |                      |
| Shareholders' equity                                  |                         |                      |
| Capital stock   | 9,061,866               | 8,061,866            |
| Capital surplus                                       | 10,778,544              | 9,779,147            |
| Retained earnings                                     | 2,826,208               | 2,523,798            |
| Treasury stock  | (86,711)                | (83,912)             |
| Total shareholders' equity                            | 22,579,909              | 20,280,899           |
| Valuation and translation adjustments                 |                         |                      |
| Valuation difference on available-for-sale securities | (24,118)                | 111,404              |
| Deferred gains or losses on hedge                     | (129,673)               | 4,998                |
| Foreign currency translation adjustments              | 45,286                  | 65,410               |
| Total valuation and translation adjustments           | (108,506)               | 181,814              |
| Subscription rights to shares                         | 71,066                  | 20,825               |
| Minority interests                                    | 297                     | 231                  |
| Total net assets                                      | 22,542,766              | 20,483,771           |
| Total liabilities and net assets                      | 29,902,524              | 29,148,202           |
|   |                         |                      |

# (2) Quarterly Consolidated Statements of Income

|   | Nine months ended Dec.31, 2009<br>(Apr. 1, 2009 to Dec. 31, 2009) | Nine months ended Dec.31, 2010 (Apr. 1, 2010 to Dec. 31, 2010) |
|---|---|--|
| Net sales   | 10,353,831  | 10,513,139   |
| Cost of sales   | 2,784,724   | 3,517,693  |
| Gross profit  | 7,569,106   | 6,995,445  |
| Selling, general and administrative expenses<br>Total selling, general and administrative<br>expenses | 6,055,908   | 5,665,881  |
| Operating income  | 1,513,198   | 1,329,564  |
| Non-operating income  |   |  |
| Interest income   | 30,997  | 42,273   |
| Dividends income  | 16,900  | 18,379   |
| Insurance return  | 24,542  | <u> </u>   |
| Income from product development investment  | 32,530  | _  |
| Compensation income   | 15,000  | _  |
| Amortization of negative goodwill   | 6,305   | _  |
| Other   | 12,263  | 35,485   |
| Total non-operating income  | 138,539   | 96,137   |
| Non-operating expenses  |   |  |
| Interest expenses   | 52,309  | 43,557   |
| Foreign exchange losses   | 15,899  | 23,750   |
| Equity in losses of affiliates  | _   | 56,706   |
| Other   | 6,218   | 4,234  |
| Total non-operating expenses  | 74,427  | 128,250  |
| Ordinary income   | 1,577,311   | 1,297,451  |
| Extraordinary income  |   |  |
| Gain on sales of investment securities  | 14,487  | 5,225  |
| Total extraordinary income  | 14,487  | 5,225  |
| Extraordinary loss  |   |  |
| Loss on disposal of noncurrent assets   | 4,004   | 4,013  |
| Loss on valuation of investment securities  | 267,117   | <del>_</del>   |
| Provision of allowance for doubtful accounts of golf club membership                                  | 475   | _  |
| Loss on adjustment for changes of accounting standard for asset retirement obligations                | _   | 14,783   |
| Other   | 1,300   | <u> </u>   |
| Total extraordinary loss  | 272,896   | 18,796   |
| Income before income taxes  | 1,318,902   | 1,283,880  |
| Income taxes-current  | 348,174   | 426,417  |
| Income taxes-deferred   | (272,790)   | 69,299   |
| Total income taxes  | 75,383  | 495,717  |
| Income before minority interests  |   | 788,162  |
| Minority interests in income  | 1,236   | 66   |
| Net income  | 1,242,282   | 788,096  |